From enterprise data centers and campus networks to the service provider core, Brocade® networking solutions help organizations optimize their current and future applications while simplifying their operations. By leveraging complete solutions for storage, IP, and converged networks, these organizations can maximize the value of their data and achieve a fast ROI.

**HIGHLIGHTS**

- One of only two end-to-end networking providers worldwide
- One of the fastest-growing networking companies
- Named one of the 2010 Fortune 100 “Best Companies To Work For”
- Over 70 percent share of the SAN market (Source: Dell’Oro Group)
- 90 percent of the Global 1000 rely on Brocade solutions
- 90 percent of Internet Exchange Points (IXPs) are built on Brocade solutions
- More than one-third of all Internet traffic traverses Brocade technology (Source: Light Reading Today)
- More than 105,000 registered users of Brocade Connect, the technical online resource center for Brocade end-user customers
- Leader in SNIA standards body for “green” data centers

**ACQUISITIONS AND PARTNERSHIPS**

- February 2000: Formed storage OEM agreement with HP
- March 2000: Formed storage OEM agreement with IBM
- April 2000: Formed storage OEM agreement with EMC
- January 2003: Acquired Rhapsody Networks
- May 2005: Acquired Therion Software
- January 2007: Acquired McDATA and Silverback Systems
- March 2008: Acquired Strategic Business Systems
- December 2008: Acquired Foundry Networks
- April 2009: Extended OEM agreement with IBM to include Ethernet solutions
- September 2009: Extended OEM agreement with Dell to include Ethernet solutions
- February 2010: Formed strategic partnership with McAfee

**PRODUCT OVERVIEW AND HIGHLIGHTS**

**DATA CENTER STORAGE NETWORKING**

Brocade is the industry leader in data center networking solutions with a focus on SAN switching and server connectivity. Today, Brocade solutions are used in 90 percent of Global 1000 data centers.

- More than 10 million Brocade SAN switch ports installed
- More than 200,000 Brocade SANs in production
- More than 44,000 Brocade directors installed
- More than 5000 FICON® directors installed
- Hundreds of professional services consultants worldwide
- More than $300 million invested in interoperability and scalability labs
- 290 patents issued worldwide and 308 patents pending
IP NETWORKING

Brocade is a recognized leader in end-to-end networking solutions with a focus on LAN switching, wireless, security, application delivery, and metro and Internet core routing.

- More than 15,000 IP networking customers worldwide
- Brocade solutions powering 90 percent of the world’s Internet Exchange Points (IXPs)
- First Layer 3 switch
- First Gigabit Ethernet (GbE) and first 10 GbE switch
- First application delivery switch and first 10 GbE application delivery switch
- First terabit architecture and first multiterabit MPLS Internet core router
- First security LAN switch and security traffic manager
- First two billion packet-per-second switch and router families

BROCADE PARTNER ECOSYSTEM

- Industry-leading partner ecosystem with multiple routes to market: OEM partners, global systems integrators, Value-Added Resellers (VARs), distributors, and direct sales
- Every major server and storage provider is a Brocade OEM Partner
- Brocade has demonstrated compatibility with more than 800 leading SAN-related products

BROCADE GLOBAL SERVICES

Brocade offers world-class professional services and technical support plans to help organizations reduce the cost and complexity of their IT environments, increase operational efficiency, reduce business risk, and grow in a cost-effective manner.

- 27 years (including acquired companies) of experience and trusted leadership in networking infrastructure solutions
- Brocade Resident Consultants and Support Engineers deployed in over 50 countries
- Multivendor expertise to deliver customized solutions for the most complex IT environments
- A variety of proprietary tools to accelerate and optimize technology deployments

BROCADE EDUCATION

Brocade technical education is the gold standard for helping networking personnel enhance their skills and compensation through a wide range of training services, including instructor-led, Web-based, and virtual classroom training.

- Brocade trains approximately 22,000 networking professionals annually, with more than 9300 Certified Brocade Professionals worldwide
- Brocade certifications commanded the highest average salaries in 2009 (Source: Certification Magazine)

INDUSTRY RECOGNITION

- Brocade 8000 Switch: Special Award, Best of Show Networking Infrastructure Product for Large Enterprise—Interop Tokyo 2009
- CEO Michael Klayko: Finalist, EE Times ACE Awards Executive of the Year, 2009
- Brocade DCX® Backbone: Silver Award, Networking Equipment Products of the Year, 2008
- Brocade FastIron® WS Series—Internet Telephony Product of the Year, 2008
- Brocade NetIron® CES 2000 Series: 2008 Product of the Year—Communications Solutions
- Unified Communications Excellence Award, 2008
- Best of Interop Las Vegas—Green Award, 2008
- Brocade ServerIron® Family: Application Delivery Controllers 2008 Product Leadership Award—SearchNetworking.com
- ITpro EXPO 2008 Award—Enterprise Category

ONLINE AND SOCIAL MEDIA SITES

- Corporate Web site: www.brocade.com
- Investor relations: www.brcd.com
- Wingspan Executive Blog: www.brocade.com/wingspan
- YouTube (corporate): www.youtube.com/BrocadeVideo
- YouTube (technical): www.youtube.com/BrocadeTech
- Facebook: http://tinyurl.com/mngyyv
- Twitter: http://twitter.com/BRCDComm
- Flickr: www.flickr.com/photos/33437642@N02/

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